

Order No.: BKBC/DC/Library/2023-24/424

Date: 31st October 2023

To,
M/s Karishma Enterprises
30, Maker Arcade, Ground Floor,
Near World Trade Centre, Cuffe Parade,
Mumbai 400005

Kind Attn: - Mr. Ram Agarwal

Subject: - Order for Installation, Configuration and License of Assistive Technologies Software's for Blind and Partially Blind students with proper access to all the product features and specifications.

Dear Sir,

This is with reference to your proposal received on e-mail dated 06.10.2023 and subsequent discussions we had with you; we are pleased to place you an order for above mentioned subject as per Details given below with following terms & conditions.

Sr. No.	Item/Work Description	Qty	Unit	Rate (Rs.)	Discount	Total (Rs.)
1.	COMPUTER ACCESS BY BLIND JAWS (Job Access with Speech) Screen Reading Software	1	Nos	36,000.00	2%	35,280.00
2.	COMPUTER ACCESS BY PARTIAL BLIND ZOOMTEXT Screen Magnification cum Reader Software	1	Nos	45,660.00	2%	44,746.80
3.	FOR SCANNING & READING HINDI OR MARATHI LANGUAGE TEXT Hindi or Marathi OCR Software (to be used with JAWS Talking Software) supplied with HP Flat Bed Scanner	1	Nos	31,500.00	2%	30,870.00
4.	FOR SCANNING AND READING OF PRINTED ENGLISH BOOKS, MAGAZINES, NEWSPAPERS ETC. FOR THE BLIND KNOWING COMPUTERS PEARL Portable Instant Hi-Speed Reader with OPENBOOK Scanning & Reading Software	1	Nos	82,000.00	2%	80,360.00
5.	FOR READING PRINTED OR HANDWRITTEN BOOKS AND MANUSCRIPTS GRAPHICS PHOTOS IN ANY LANGUAGE BY PARTIAL BLIND ACROBAT MINI Desktop Video Magnifier	1	Nos	1,74,000.00	2%	1,70,520.00
6.	FOR RECORDING LECTURES, NOTES FOR BLIND STUDENTS ANGEL INDIA Online Daisy Player	1	Nos	10,400.00	2%	10,192.00
Amount without Taxes						3,71,968.80
IGST 5%						18,598.44
Amount with Taxes						3,90,567.24
(Rs. Three Lakhs Ninety Thousand Five Hundred Sixty-Seven Only)						

11/11/23
c2/11/23



College of Arts, Science & Commerce (Autonomous), Kalyan

(Formerly known as Birla College of Arts, Science and Commerce, Kalyan)

Conducted by Kalyan Citizens' Education Society
Affiliated to University of Mumbai

'College of Excellence' status by UGC (2015-2020)
Reaccredited by NAAC (3rd Cycle) with 'A' Grade (CGPA - 3.58) (2014-2023)
'Performance Excellence Trophy - 2011 in Education' by IMC RBNQA Trust
'Best College Award' by University of Mumbai (2009)
ISO 9001:2015 Certified



Order No.: BKBC/DC/Library/2023-24/424

Date: 31st October 2023

Terms and Conditions: -

1. **Payment terms:** - 100% complete payment against delivery and proper installation of the software.
2. **Delivery and work completion Period:** - Within 4 Weeks after receipt of the purchase order, Free delivery at college.
3. **Support and uptime:** - You will be providing all kinds of technical support services through onsite visits and online support from your technical team whenever any problem arises on need basis.
4. **Software Updates and Upgrades:** - All the software updates and upgrades should be made available regularly without any extra charges with detailed information and training about the usage of the updates / upgrades.
5. **Customization and API Integration:** - whenever and wherever applicable, you will provide full support for customization and API integration with software platforms and portal as per college requirement on need basis.
6. **Installation and Training:** - You will provide free and proper installation of all the products on the designated computers with online registration of the products and conduct the requisite onsite / online briefing & training to authorized admin and other users on features and usage of software's as and when needed or as per the mutually decided schedule without any extra charges. You will also provide the necessary demonstration videos, usage guides and promotional materials for users benefit immediately after successful implementation. Complete Implementation, training, and access to be completed within two weeks from the date of the delivery.

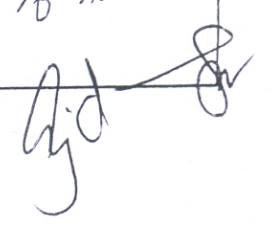
Kindly Confirm this as acceptance of Purchase Order.

Anil Daga
(Store & Purchase)

Dr. Avinash Patil
(Principal)

B. P. Karwa
(G. C. Member)

K. Birla College of Arts, Science & Commerce (Autonomous), Kalyan
Comparative Statement / Rates Comparison and Order Processing Form
For Assistive Technologies for Blind Students

Department : Central Library		Quotation Details	
Budget details : College Budget		Vendor name:	Karishma Enterprises
Sanctioned budget: 4.00 Lakhs		Vendor address:	30, Maker Arcade, Ground Floor, Near World Trade Centre, Cuffe Parade, Mumbai 400005
Sanction No.: DC/0/0042/23-24		E-mail	contact@KarishmaEnterprises.com
		Website:	www.KarishmaEnterprises.com
		Contact Person :	Ram Agarwal
Sanction Date: 17/10/2023		Contact No.:	9321539290
Date: 23/10/2023		Quotation No. & Date:	06 October 2023 by E-Mail
Sr.No.	Item / Work Discription	Qty	Quoted Basic Unit Price (Rs.)
1	COMPUTER ACCESS BY BLIND JAWS (Job Access With Speech) Screen Reading Software	1	36,000.00
2	COMPUTER ACCESS BY PARTIAL BLIND ZOOMTEXT Screen Magnification cum Reader Software	1	45,660.00
3	FOR SCANNING & READING HINDI OR MARATHI LANGUAGE TEXT Hindi or Marathi OCR Software (to be used with JAWS Talking Software) supplied with HP Flat Bed Scanner	1	31,500.00
4	FOR SCANNING AND READING OF PRINTED ENGLISH BOOKS, MAGAZINES, NEWSPAPERS ETC. FOR THE BLIND KNOWING COMPUTERS PEARL Portable Instant Hi-Speed Reader with OPENBOOK Scanning & Reading Software	1	82,000.00
5	FOR READING PRINTED OR HANDWRITTEN BOOKS AND MANUSCRIPTS GRAPHICS PHOTOS IN ANY LANGUAGE BY PARTIAL BLIND ACROBAT MINI Desktop Video Magnifier	1	1,74,000.00
6	FOR RECORDING LECTURES, NOTES FOR BLIND STUDENTS ANGEL INDIA Online Daisy Player	1	10,400.00
Terms and Conditions			3,79,560.00
● Delivery & work completion period: 6-7 Weeks after receipt of order & Payment			
● Installation / Training and Transportation charges will be extra as per the order			
● Discount if any:			
● Taxes if any: GST 5% applicable on Assistive devices / Rehabilitation aids for the disabled			
● Payment terms: 100% advance			
● Validity: 30 days			
● Any other			
Date, Name & Authorised Signature's			
<p>Ram Agarwal 2nd / 10 / Add. D. Road </p>			

KARISHMA ENTERPRISES <contact@karishmaenterprises.com>
06 October 2023 12:20
Library_B K Birla College Kalyan
RE: Proposal and Quotation
Budgetary Estimate_Educational Institutions.pdf

subject:

Attachments:

Dear Sir/ Madam,

We thank you for your kind enquiry and as requested, we are pleased to attach our quotation(s) for the same.

In case you require any further information or assistance, please contact us and we shall be glad to provide the same.

Looking forward to hearing from you.

Thanks

Kind Regards,
Admin Team

KARISHMA ENTERPRISES
30, Maker Arcade, Ground Floor,
Near World Trade Centre,
Cuffe Parade, Mumbai - 400005. INDIA

Phone: (022)-22153291
WhatsApp: (0)-9321539290/ 7208220241

Email: contact@KarishmaEnterprises.com
Website: www.KarishmaEnterprises.com

Helping you see through the Eyes of Technology since 30 years

-----Original Message-----

From: Library_B K Birla College Kalyan <library@bkbirlacollegekalyan.com>
Sent: Tuesday, October 3, 2023 6:09 PM
To: contact@KarishmaEnterprises.com
Subject: Proposal and Quotation

Dear Sir,

As discussed today about our requirements for Assistive Technologies for visually challenged Learners, please urgently provide a detailed proposal and quotation for the latest technologies along with the brochures and client list. We want to set up this facility in the library. Earlier in 2012 you supplied these materials and helped us set up this system.

With regards



KARISHMA ENTERPRISES

30 Maker Arcade, Cuffe Parade, Mumbai - 400005
Maharashtra, India
GSTIN: 27AAAPA4555A1ZF
Mobile/ WhatsApp: 9321539290
Email: contact@karishmaenterprises.com
Website: www.KarishmaEnterprises.com

Proforma Invoice

Proforma # : 2051
Date : 20/11/2023
Payment Terms : Advance
PO# : BKBC/DC/Library/2023-24
/424

Place Of Supply : Maharashtra (27)

Bill To

B.K. Birla College Arts, Science And Commerce, Kalyan
B.K. Birla College Raod, Kalyan - 421301
Maharashtra, India

Sr. No.	Description	Qty	Rate	Amount
1	JAWS TALKING SCREEN READER FOR THE BLIND (Karishma India Literacy Project) - Perpetual - Home Edition Latest Version 2024 - Not for Commercial Use - Single User - Suitable for Windows 10 and 11	1	35,280.00	35,280.00
2	ZoomText Screen Magnifier & Reader Professional Edition - Perpetual - Latest Version 2024	1	44,740.00	44,740.00
3	Marathi OCR - Professional Edition with a flatbed scanner	1	30,860.00	30,860.00
4	PEARL OPENBOOK HI-SPEED SCANNER READER Latest Version 9	1	80,360.00	80,360.00

Terms & Conditions

Payment Terms: 100% Advance by Fund Transfer to our Bank Account:
Current Account Name: Karishma Enterprises
A/c Number: 00012000006139

Bank Name & Address: HDFC Bank, 101-104, Tulsiani Chambers,
Nariman Point Branch, Mumbai - 400021

RTGS/ NEFT/ IFSC Code: HDFC0000001
MICR Code: 400240003

TDS: Not Applicable since software provided is a copyrighted product
and only the right to use is given and there is no transfer of the
copyright, therefore payments for the same cannot be treated as
royalty and the same is not liable to TDS in India and consequently the
rule u/s194j does not apply to the same.

Delivery: Within 4 weeks after receipt of the purchase order, free delivery at college.

Mode of Despatch: Courier

Software Updates & Upgrades: Any future updates or upgrades will be
chargeable.

Customisation and API Integration: Not Applicable

Installation: To be done directly by your IT staff or any sighted person knowing computers
since it is very easy and takes only 10 minutes to install and if required, we provide online
tech support.

Training: Online support will be provided.

GST: 5% Applicable on Assistive Devices/ Rehabilitation Aids for the
Disabled

HSN Code: 9021.90.90

Thank you for your business.

Sub Total 1,91,240.00
CGST (2.5%) 4,781.00
SGST (2.5%) 4,781.00
Total 2,00,802.00

For Karishma Enterprises

Karishma
Authorised Signatory



Karishma



AURA VIZION

30 Maker Arcade, Cuffe Parade, Mumbai - 400005
Maharashtra. India
GSTIN: 27AAAHA0284N1ZB
Mobile/ WhatsApp: 9321539290
Email: auravizion@gmail.com
Website: www.AuraVizion.com

Proforma Invoice

Proforma #	: 121	Place Of Supply	: Maharashtra (27)
Order Date	: 20 Nov 2023		
Payment Terms	: Advance		
PO#	: BKBC/DC/Library/2023-24 /424		

Bill To

B.K. Birla College Arts, Science And Commerce, Kalyan
B.K. Birla College Raod, Kalyan - 421301
Maharashtra. India

Sr. No.	Description	Qty	Rate	Amount
1	Acrobat Mini Desktop Video Magnifier	1.00	170,510.00	170,510.00
2	ANGEL India Online Advanced Wi-Fi Enabled Professional Daisy Player, E-Book Reader, Music & Audio Player & Voice Recorder • Specially Designed for the Blind & Visually Challenged.	1.00	10,210.00	10,210.00

Terms & Conditions

Payment Terms: 100% Advance by Fund Transfer to our Bank Account:
Current A/c Name: AURA VIZION
A/c Number: 00012000017312

Bank Name & Address: HDFC Bank, 101-104, Tulsiani Chambers, Free
Press Journal Marg, Nariman Point Branch, Mumbai - 400021

RTGS/ NEFT/ IFSC Code: HDFC0000001
MICR Code: 400240003

TDS: Not Applicable since software provided is a copyrighted product
and only the right to use is given and there is no transfer of the
copyright, therefore payments for the same cannot be treated as
royalty and the same is not liable to TDS in India and consequently the
rule u/s194j does not apply to the same.

Delivery: Within 4 weeks after receipt of the purchase order, free
delivery at college.

Mode of Despatch: Courier

Software Updates & Upgrades: Any future updates or upgrades will be
chargeable.

Customisation and API Integration: Not Applicable

Installation: To be done directly by your IT staff or any sighted person
knowing computers since it is very easy and takes only 10 minutes to
install and if required, we provide online tech support.

Training: Online support will be provided.

GST: 5% Applicable on Assistive Devices/ Rehabilitation Aids for the
Disabled

HSN Code: 9021.90.90

Thank you for your business.

Sub Total	180,720.00
CGST (2.5%)	4,518.00
SGST (2.5%)	4,518.00
Total	189,756.00

For AURA VIZION

Karishma A
Authorised Signatory



Kul

Library_B K Birla College Kalyan

From: KARISHMA ENTERPRISES <contact@karishmaenterprises.com>
Sent: 20 November 2023 16:02
To: Library_B K Birla College Kalyan
Subject: FW: Release of Purchase Order for Assistive Technologies for Blind and Partially Blind Students
Attachments: Assistive Technologies Software -Karishma Enterprises PO-BKBCK.pdf; 2051_Proforma Invoice_Assistive Devices.pdf

Dear Sir/ Madam,

We thank you for your Purchase Order for Assistive Devices - PO# BKBC/DC/Library/2023-24/424 and as required, we are pleased to attach our Proforma Invoice for the same to enable you to release your Advance Payment so that we can process your order at the earliest.

In case you require any further information or clarification, please contact us and we shall be glad to provide the same.

Looking forward to hearing from you.

Thanks

Kind Regards,
Admin Team

KARISHMA ENTERPRISES
30, Maker Arcade, Ground Floor,
Near World Trade Centre,
Cuffe Parade, Mumbai – 400005. INDIA

Phone: (022)-22153291
WhatsApp: (0)-9321539290/ 7208220241

Email: contact@KarishmaEnterprises.com
Website: www.KarishmaEnterprises.com

Helping you see through the Eyes of Technology since 30 years

-----Original Message-----

From: Library_B K Birla College Kalyan <library@bkbirlacollegekalyan.com>
Sent: Tuesday, November 14, 2023 1:32 PM
To: KARISHMA ENTERPRISES <contact@KarishmaEnterprises.com>
Subject: Release of Purchase Order for Assistive Technologies for Blind and Partially Blind Students

Kind Attn: Mr. Ram Agarwal

Dear Sir,

I hope this email finds you well. I am pleased to inform you that B.K. Birla College (Autonomous), Kalyan, has officially decided to proceed with the purchase of the Assistive Technologies for Blind and Partially Blind Students.